

# Compensation Basics

---

Note to self: Compensation is still paid even if I don't understand everything. So sit back, RELAX, and learn as you earn!!

# Terms to Know

- **Active** – Ordering 80 QV monthly for Coral & 150 QV for Jade and above
- **Ambassador** – has purchased either the \$49.95 Ambassador Welcome Kit or any of the Paradise Packs
- **BV** - Business or Bonus Volume – BV is what you get paid on.
- **QV** - Qualifying Volume - QV is what determines your rank (Coral, Sapphire etc.)
- **CQV** – Customer Qualifying Volume –volume from your Personal Order & Retail & Preferred Customers
- **GQV** – Group Qualifying Volume – your entire group's QV



# Terms to Know: AutoShip

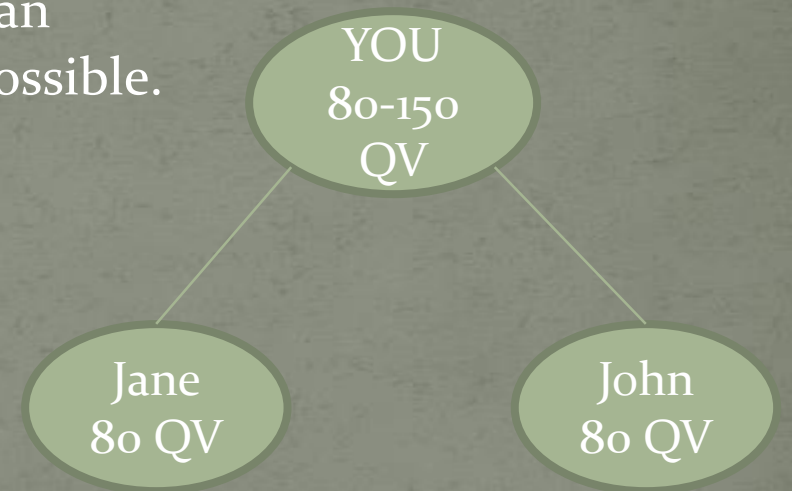
- An AutoShip is a monthly convenience order that you can change or cancel at any time & has no minimum order requirements.
- By setting up an AutoShip you will save an additional 5% on your personal order with no minimum order requirement for this discount.
- To maximize payout of all the bonuses (especially coding & customer bonuses) set up an AutoShip of 150 QV that processes as close to the **first of the month** as possible.
- Setting up an AutoShip of a 150 QV ensures that your personal QV requirements are taken care of every month for any rank you are trying to reach.

\* See Wakaya Perfection compensation guide for complete details \*

# Goal #1: Become a Coral Ambassador

## Coral Requirements:

- 1. You Active (ordering 80-150 QV monthly)
  - 2. Enroll 2 (Jane & John) with either the \$49.95 Ambassador Kit or any of the Paradise Packs
  - 3. Jane & John each need to order 80 QV monthly
- TIP: To maximize payout & achieve your personal QV, set up an AutoShip that processes as close to the first of the month as possible.

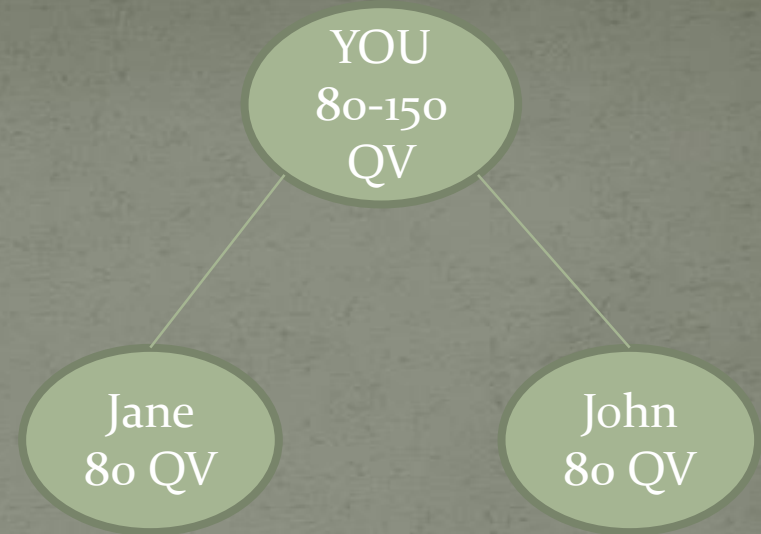


\* See Wakaya Perfection compensation guide for complete details \*



# Coral Benefits

PAID-AS RANK	LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4	LEVEL 5
Independent Business Ambassador	0%				
Independent Business Ambassador (Active)	10%	10%			
Coral Ambassador	20%	20%			

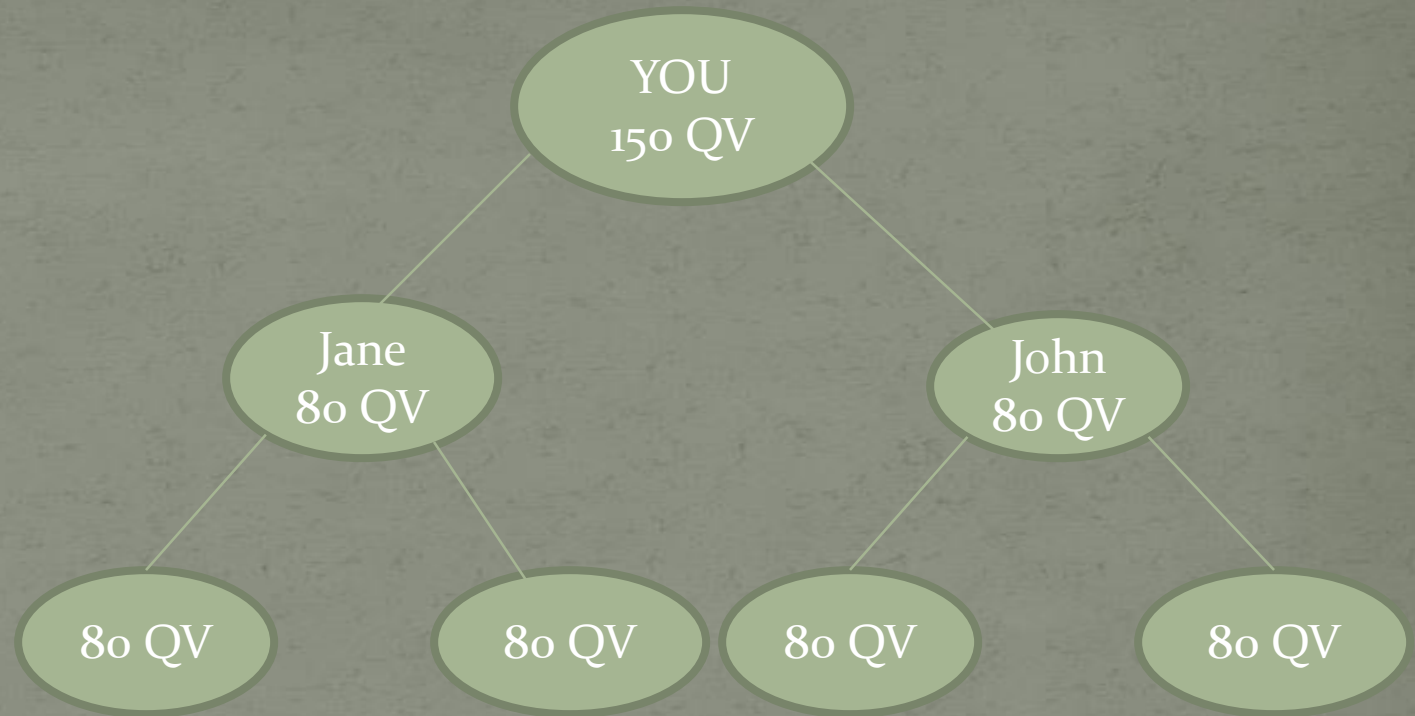


- Get Paid 20% on Levels 1 & 2 on the BV for all Ambassadors, Preferred & Retail Customers.
- If you are NOT a Coral you will get paid 10% instead of 20%
- Up to \$10 Coding Bonus on new Paradise Packs

\*See Wakaya Perfection compensation guide for complete details\*

# Goal #2: Become a Jade Ambassador

RANK		JADE
QUALIFICATIONS	<b>CQV + PQV</b> Customer Qualifying Volume + Personal Qualifying Volume	150
	<b>GQV*</b> Group Qualifying Volume	1,500
	<b>Personally Enrolled</b>	2 Active
	<b>Legs</b>	2 Coral



## Jade Requirements:

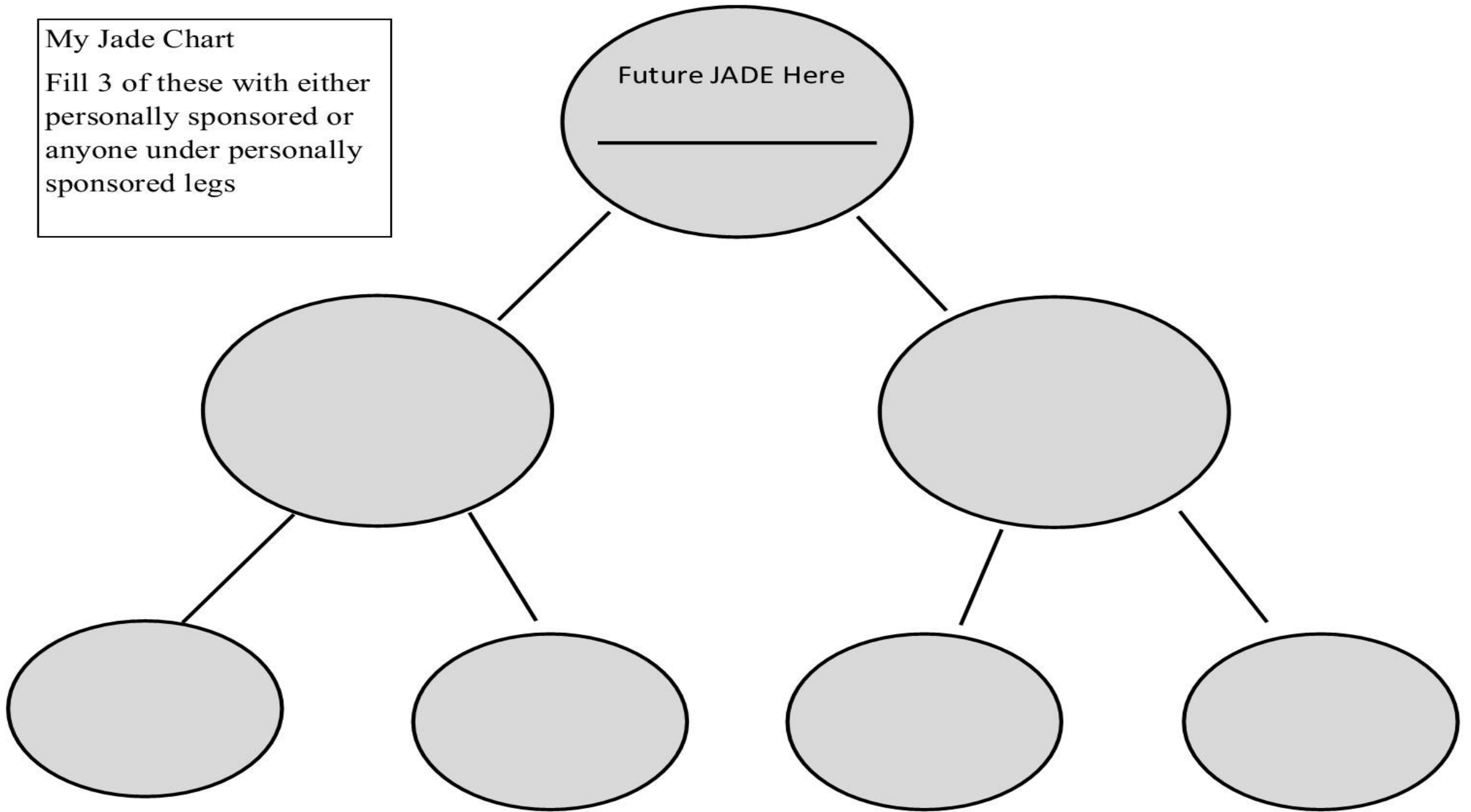
- You ordering 150 QV
- 2 Coral Legs
- 1,500 GQV
- Print Jade Charts to track progress.

Build 2 Jades and you are a Sapphire!

\* See Wakaya Perfection compensation guide for complete details \*

My Jade Chart

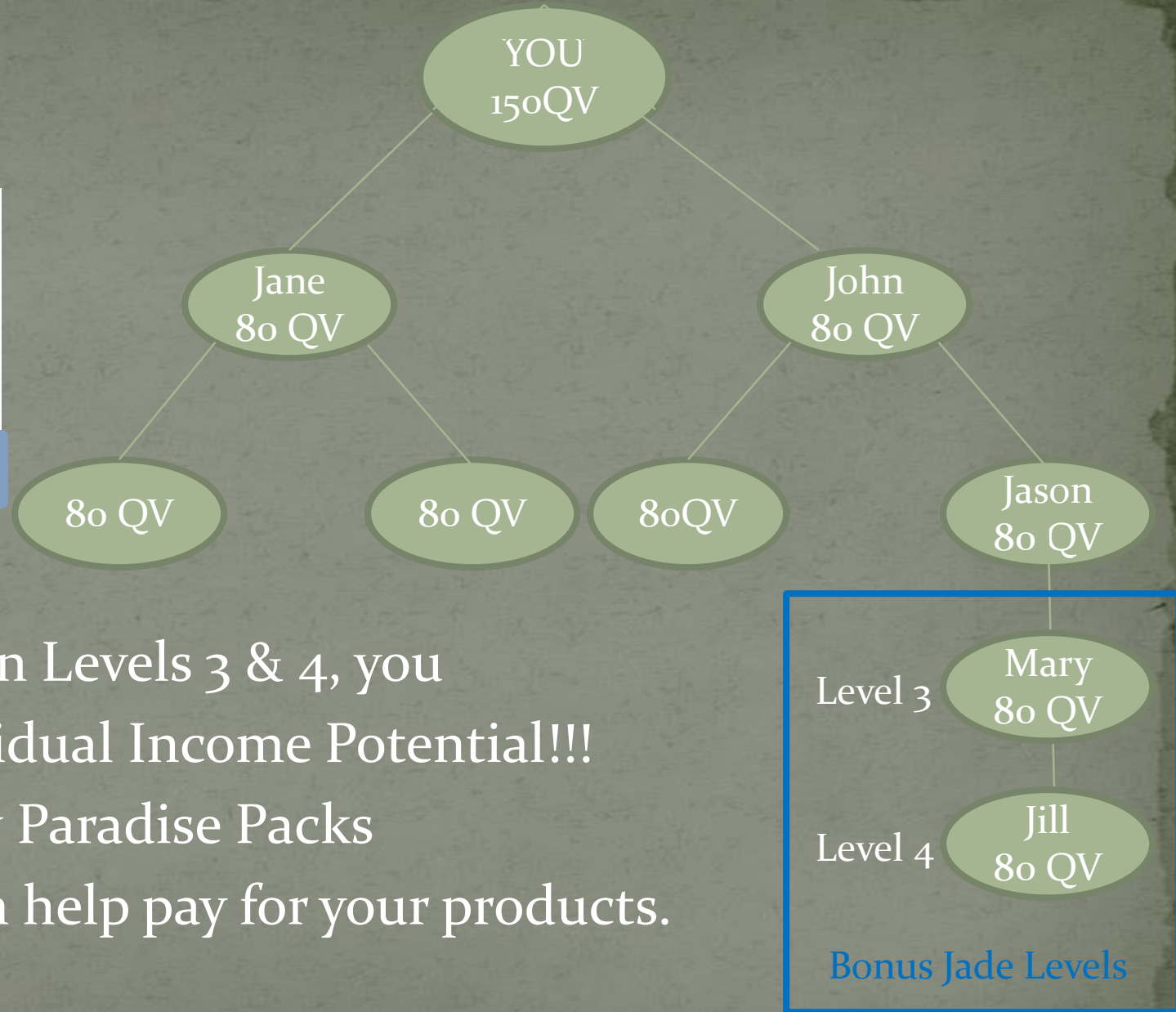
Fill 3 of these with either personally sponsored or anyone under personally sponsored legs





# Jade Benefits

PAID-AS RANK	LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4	LEVEL 5
Independent Business Ambassador	0%				
Independent Business Ambassador (Active)	10%	10%			
Coral Ambassador	20%	20%			
Jade Ambassador	20%	20%	5%	5%	



- With 2 levels of 20% **AND** 5% on Levels 3 & 4, you are qualified for 4 Levels of Residual Income Potential!!!
- Up to \$20 Coding bonus on new Paradise Packs
- At Jade, the residual income can help pay for your products.

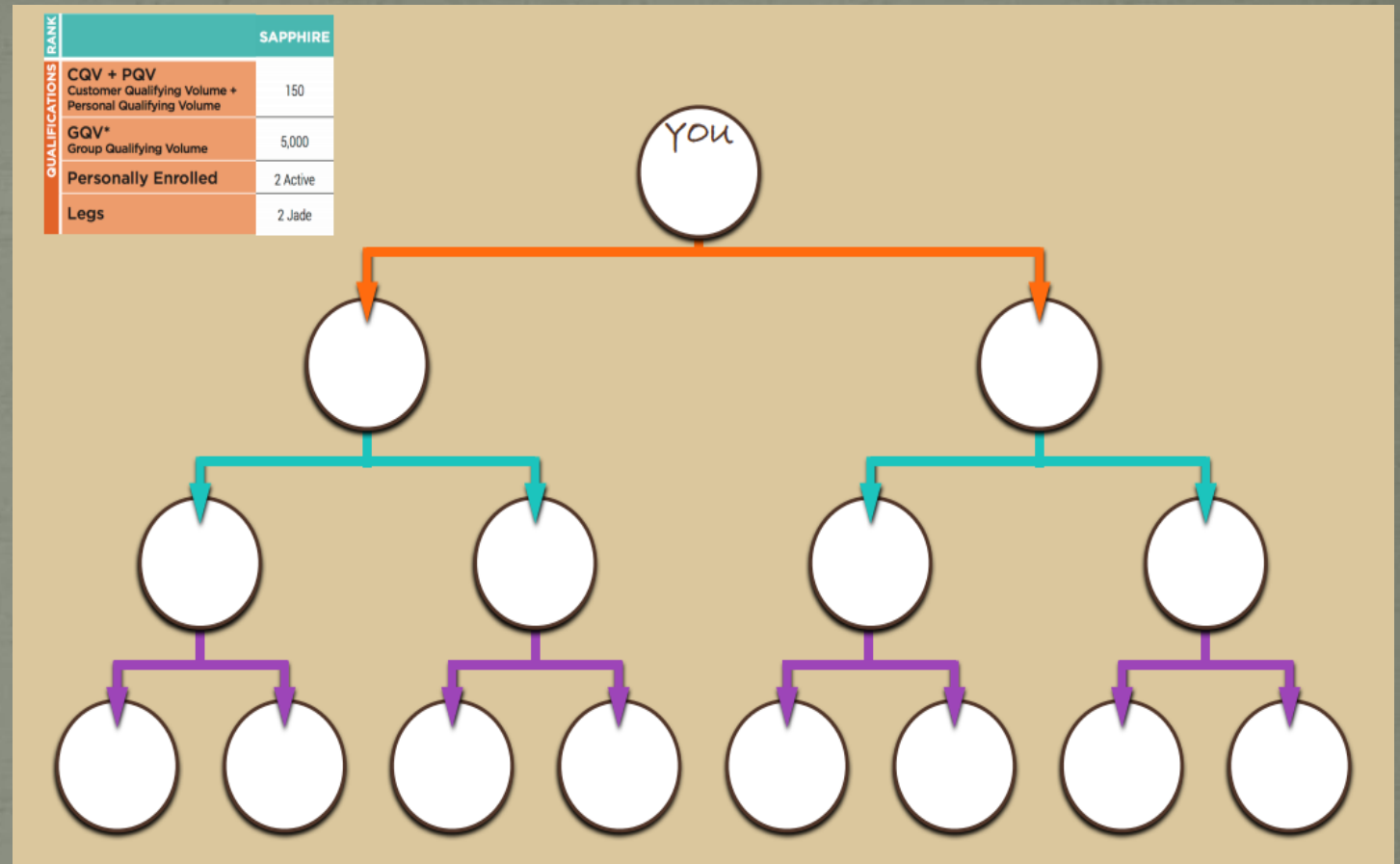


# Goal #3: Become a Sapphire or Plan to a \$Grand

RANK	SAPPHIRE	
QUALIFICATIONS	<b>CQV + PQV</b> Customer Qualifying Volume + Personal Qualifying Volume	150
	<b>GQV*</b> Group Qualifying Volume	5,000
	<b>Personally Enrolled</b>	2 Active
	<b>Legs</b>	2 Jade

## Sapphire Requirements:

- You ordering 150 QV
- 2 Jade Legs
- 5,000 GQV

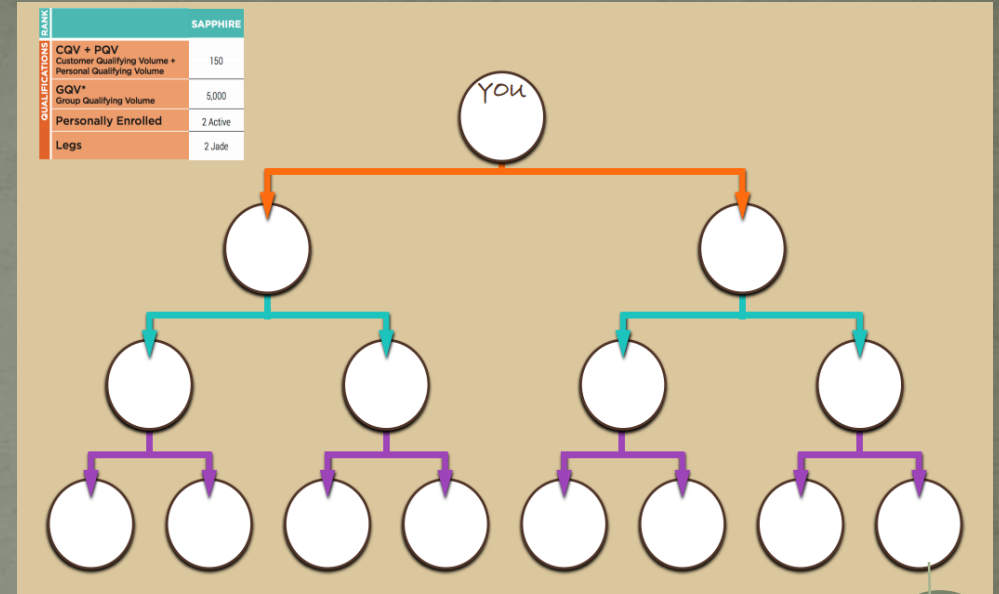


- Print Jade or Sapphire Charts to track progress.

\* See Wakaya Perfection compensation guide for complete details \*

# Sapphire Benefits

PAID-AS RANK	LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4	LEVEL 5
Independent Business Ambassador	0%				
Independent Business Ambassador (Active)	10%	10%			
Coral Ambassador	20%	20%			
Jade Ambassador	20%	20%	5%	5%	
Sapphire Ambassador	20%	20%	5%	5%	5%
<b>With 2% Infinity:</b>	<b>22%</b>	<b>22%</b>	<b>7%</b>	<b>7%</b>	<b>7%</b>



- Get paid an additional 2% infinity bonus on all levels\*
- Up to \$40 Coding bonus on new Paradise Packs

As a Sapphire, many ambassadors are at or near the Plan to a \$Grand where they are making a residual income of \$500-\$1,000 per month.

\*For illustration purposes only. May require additional qualifications and or conditions not listed here. Actual results may and will vary. See Wakaya Perfection Compensation Plan Guide for details.

# Plan to a \$Grand!

Wakaya Perfection Specializes in helping more people than ever before earn \$1,000 a month in residual income. Here is the plan to a grand:

- Become a Coral Ambassador ordering 150 QV.
- 20 Customers or Ambassadors averaging 150 BV creates an average income of \$600.
- 34 Customers or Ambassadors averaging 150 BV creates an average income of \$1,000.
- Examples of a typical 150 BV order: (2 Fuel & 2 Burn = 160 BV) or (2 Fuel, 1 Burn, 1 Qele = 155 BV) or (1 Fuel & Burn, 1 Multi, 1 Ginger, & 1 RuRu = 164 BV) or (1 Joint, 1 Turmeric, 1 Fuel & Burn, 1 Shampoo = 152 BV)



# Paradise Qualification

Wakaya Perfection Makes It Easier Than Ever to Become Paradise Qualified!

- Order a **BulaFIT Warrior Premier Paradise Pack** or **Premier Paradise Product Pack** (approx. \$500)
- Order a **BulaFIT Paradise Product Pack** or **Paradise Product Pack** (approx. \$325)
- You or your Preferred & Retail Customers order 500 QV in a single calendar month.
- Become a \$49.95 Ambassador, Host a Paradise Party, & sell 500 CQV in a single calendar month.

\*For illustration purposes only. May require additional qualifications and or conditions not listed here. Actual results may and will vary. See Wakaya Perfection Compensation Plan Guide for details.

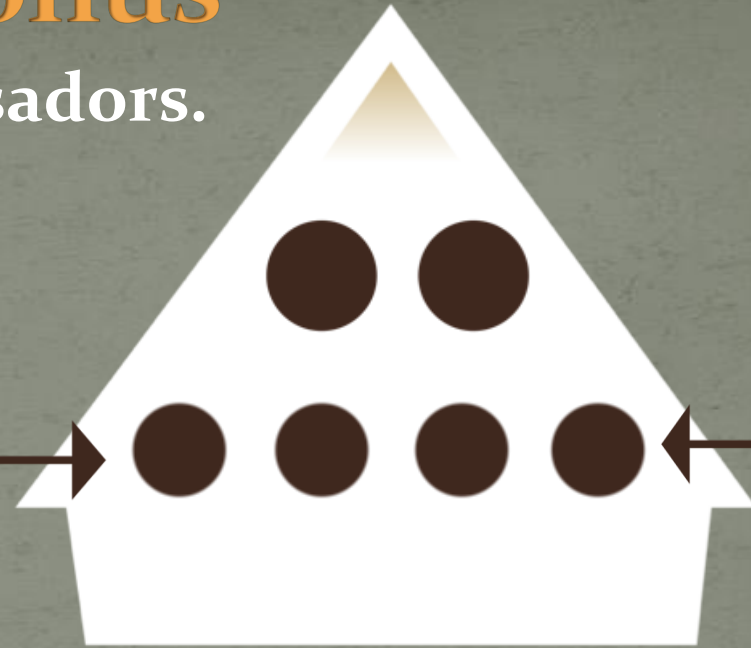
# 2 x 2 Team Bonus

A 2x2 Team is 6 Paradise Qualified Ambassadors.

## To fill a 2x2 Team:

- Enroll 2 Paradise Pack Qualified Ambassadors who each enroll 2 Paradise Pack Qualified Ambassadors  
OR  
Personally enroll 6 Paradise Pack Qualified Ambassadors
- **Once the 2x2 team is completed you will receive a \$100 team bonus!**
- **Your enroller will receive a \$50 matching team bonus!**

\$100  
when complete



\$50  
when complete



\*For illustration purposes only. May require additional qualifications and or conditions not listed here. Actual results may and will vary. See Wakaya Perfection Compensation Plan Guide for details.



# 2 X 2 Team Bonus Clarification

- A new 2x2 team begins automatically upon completion of any current 2x2 team. The process repeats generating another \$100 and \$50 matching bonus.
- This bonus is paid out **ONLY** on Paradise Pack Qualified Ambassadors & **NOT** on the \$49.95 Ambassador Welcome Kits.
- This bonus is an additional incentive for enrolling Paradise Pack Qualified Ambassadors, **NOT** a residual or unilevel bonus.
- The 2x2 Team Bonus is paid out **one time** for every 2x2 team you complete.
- While it resembles a Jade leg, the 2x2 team bonus is not a Jade leg.
- For Jade legs, commissions are paid every month.

	Pays 1 Time	Pays Every Month	Paradise Pack Qualification Required	Can enroll at \$49.95
2 X 2 Team Bonus	✓	✗	✓	✗
Jade Leg	✗	✓	✗	✓

\*For illustration purposes only. May require additional qualifications and or conditions not listed here. Actual results may and will vary. See Wakaya Perfection Compensation Plan Guide for details.



# The Fast Start Bonus

In addition to all the benefits we've already covered -- there is the Fast Start Bonus!!

- Personally enroll a **Premier Paradise Pack** (approx. \$500) and receive a \$100 Fast Start Bonus.
- Personally enroll a **Paradise Pack** (approx. \$325) and receive a \$50 Fast Start Bonus.

# By the Numbers...

- 1 BulaFIT KetoFuel & Burn = 140 QV and 80 BV  
Every time one sells on your 1<sup>st</sup> or 2<sup>nd</sup> level, the computer says “80 BV X 20% = \$16” and you are paid \$16 every month or 2 KetoFuel & Burn “160 BV X 20% = \$32” every month.
- Even at the rank of Coral Ambassador & 150 Personal QV with 20-34 customers averaging 150 BV, ambassadors make \$600-\$1000 per month residually! What if you also rank advanced to Sapphire & added the infinity bonus?
- The compensation plan can be summarized by sponsoring 2, helping them get 2 and then repeating this process over and over again!



# To Learn More:

Visit [www.islandkerri.wordpress.com](http://www.islandkerri.wordpress.com) to download these documents:

- **Full Wakaya Compensation Plan**
- **One Page Comp Guide**
- **Jade Charts**
- **Jade-Ruby Charts**
- **Watch the webinar version of this presentation**

As you advance through each rank, concepts that may be a bit confusing now will automatically become clear. So if you don't understand everything just now, RELAX, and learn as you EARN!!